

NEWS RELEASE

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Xcelerator IP resellers can offer DirectConnect, the SIP trunking product from Gamma Telecom, to small business clients

St Albans, UK, 14 January 2008: ICON the UK distributor of Vertical Communications Xcelerator IP, the VoIP business phone system for small businesses, are pleased to announce the completion of the compatibility of Xcelerator IP with the Gamma SIP Trunking Product IP DirectConnect.

For around £700, a business can acquire a telephone system and handsets which provides voice mail, auto attendant, and music on hold and an IT network with a wireless access point and, by purchasing a SIP trunking solution from Gamma, can benefit from vastly reduced call charges.

Xcelerator IP is a low cost, ready to go, out of the box, VoIP business phone system with an integrated data networking solution. Xcelerator IP is a complete office solution. It is a wireless network and telephone solution for the small office or home office which supports up to 24 IP telephones plus additional office devices. About the size of a text book it provides all the functions required by the small and home office. These include:

- Businesses phone system
- Wireless access point (WiFi AP)
- Data networking (router)
- Internet access
- Firewall

Xcelerator IP provides for up to 11 simultaneous external telephone calls to be handled. It can connect to eight (8) VoIP (SIP-based) trunk connections for IP telephony via the WAN port (broadband connection) and three (3) traditional PSTN lines for conventional telephony.

Mark Shane, sales manager, icon-plc, commented: "Xcelerator IP is truly a groundbreaking product. Resellers can now offer an Xcelerator IP / DirectConnect package to their customers that will give them a complete office solution and lower call costs"

Alan Mackie, Senior Product Manager, Gamma said “the Gamma SIP Trunking Service, IP DirectConnect, in conjunction with the Xcelerator IP product, offers clients many service benefits including:

- Zero-rates calls between IP connected sites
- Number flexibility enabling users to present multiple geographic numbers from one location and allowing users to keep existing numbers when moving sites.
- A solution that is easy to order and provision
- Lower costs than ISDN
- A solution that is scalable on a per channel basis
- Full emergency services support.”

Xcelerator IP is manufactured by Vertical Communications one of the largest business telephone vendors in North America and a global leader in the design and development of VoIP business phone systems. In 2007 Vertical Communications was ranked 7th in the US market above Mitel and Shortel. In the UK Xcelerator is distributed for Vertical by ICON.

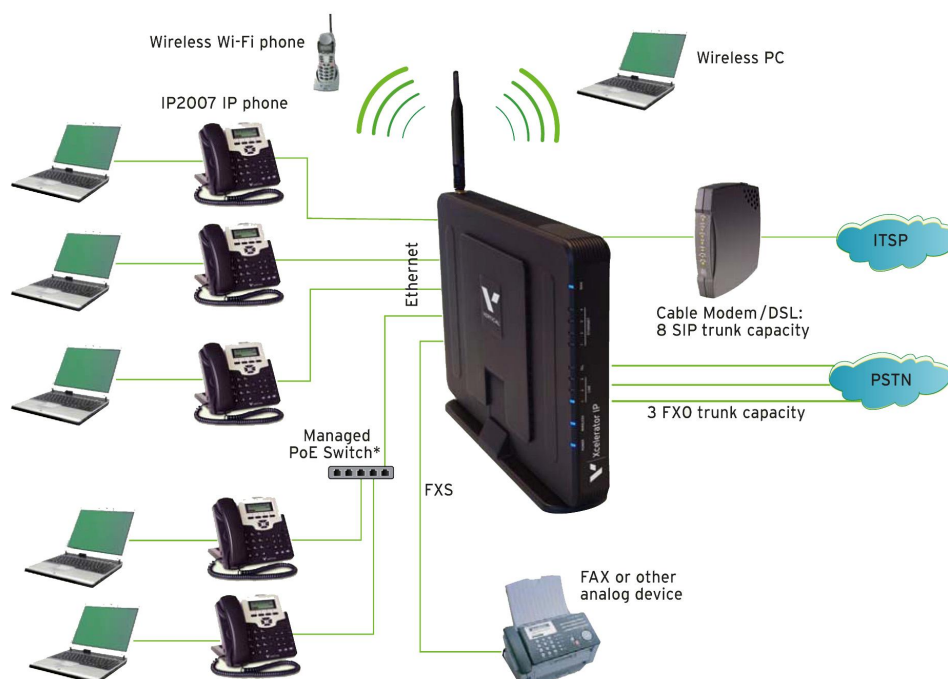
For more information

Contact : info@icon-plc.co.uk

Visit : <http://www.icon-plc.co.uk/vertical/Xcelerator/index.htm>

View an on-line demonstration : http://www.icon-plc.co.uk/vertical/video/XIP_OL_Custom.html

Visit the support forum : <http://www.xcelerator.co.uk/support/>



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About ICON

“Independent Computer Owners Network PLC” has more than 15 years experience of supplying and supporting communications based IT applications. Today it is a leading UK distributor of the VoIP PBX TeleVantage, the KIRK DECT system and the unified messaging solution from MESSAGEmanager.

ICON covers England, Scotland, Wales, and N Ireland through a network of dealers. It has helped its dealers provide converged IT and communications solutions into many of the UK’s best known FTSE companies. For more information visit the icon web site www.icon-plc.co.uk.

About Gamma

Gamma Telecom (www.gammatelecom.com) is one of the UK’s largest providers of voice services and applications, switching in excess of 7 billion minutes per annum and serving a growing number of resellers and carriers. Gamma’s innovative voice services are designed specifically for SME end-users and supplied through channel partners, including resellers, ISPs and systems integrators for fast, efficient and profitable resale.

Gamma is the only major UK telecommunications company to exclusively sell through the reseller channel, and is the fastest growing UK alternative network operator. In the 2005 Sunday Times Microsoft Tech Track 100, Gamma was ranked the UK’s 6th fastest growing technology company.