

## NEWS RELEASE

For additional Information contact;  
Mark Shane  
ICON  
Albright House  
156 St Albans Road  
St Albans  
Herts  
01727 730000  
Mark.Shane@icon-plc.co.uk



### ICON expands with SpectraLink voice over Wi-Fi solutions

**St Albans, UK, 27 July 2010:** ICON, a leading supplier of professional wireless mobility solutions has extended the range of wireless mobility solutions available to its Channel Partners with the addition Polycom's SpectraLink 8002 handset solutions.

ICON is the only value added UK distributor of Polycom KIRK DECT mobility solutions and with the addition of the SpectraLink voice over Wi-Fi technology it is now able to give Channel Partners unbiased mobility solution advice.

Mark Shane, sales manager at ICON commented,

*ICON has worked with Polycom to develop the market for professional grade on-site mobility solutions based on its range of DECT and IP-DECT solutions and has built up a reputation as a centre of excellence in this field. The addition of the SpectraLink handset range confirms ICON's role as a leading authority and supplier of on-site mobility solutions to the UK reseller channel.*

Mark added

*It has always been our aspiration to offer the widest possible choice to our Channel Partners as well as the services of an independent authority on mobility solutions.*

*We are pleased that Polycom's ambition for the SpectraLink range includes partnering with ICON to offer both its KIRK and SpectraLink mobility solutions to the UK reseller channel through an established centre of excellence in the voice over wireless space.*

*Our position as the leading distributor in this space, with account managers nationwide, and a strong focus on channel and technical support will be a key factor in developing a significant opportunity for the Polycom on-site voice over wireless mobility solutions."*

For more information

Contact : [info@icon-plc.co.uk](mailto:info@icon-plc.co.uk)

Visit : <http://www.icon-plc.co.uk/spectralink/index.htm>

- ENDS -

## **About ICON**

“Independent Computer Owners Network PLC” has more than 15 years experience of supplying and supporting communications based IT applications. Today it is a leading UK distributor of Vertical IP-PBX solutions, Polycom KIRK DECT mobility solutions, TalkSwitch a small business analogue/IP- PBX, and the unified messaging solution from MESSAGEmanager.

ICON covers England, Scotland, Wales, and N Ireland through a network of dealers. It has helped its dealers provide converged IT and communications solutions into many of the UK’s best known FTSE companies. For more information visit the icon web site [www.icon-plc.co.uk](http://www.icon-plc.co.uk).