

NEWS RELEASE

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ICON receives Highest Performing International Partner award

St Albans, UK, 15 February 2010: ICON the UK distributor of the unified messaging solution MESSAGEmanager has been awarded Highest Performing International Partner for 2009 by MESSAGEmanager Solutions Pty Limited.

The award will be presented to ICON by the CEO of MESSAGEmanager, Ivor Livingston, at the UC Expo show at Olympia, London in March. Ivor commented,

“With the support of ICON the reseller channel has seen profits grow from the sales of the MESSAGEmanager IP Fax solution. It is ICON’s commitment and support for its MESSAGEmanager Channel Partners that we are recognising with this award.”

The MESSAGEmanager team will be in the UK in March to meet existing channel partners and to help ICON recruit new resellers. The team will be supporting ICON at the UC Expo show at Olympia before embarking on series of one to one meetings around the UK.

Mark Shane, Sales Manager at ICON commented

“MESSAGEmanager is an excellent profit generator for the reseller channel and we have put together a business proposition which takes the pain out of taking on this product. At the simplest level all resellers need to do is to arrange the sales meeting. We will do the rest; including the installation and support. Of course if they want to keep a bigger slice of the pie we can provide the training and technical support they will need”

Commenting on the award and the visit of MESSAGEmanager to the UK Mark said,

“The award recognises the efforts of our MESSAGEmanager Channel Partners and the profit growth they have achieved over the last year. MESSAGEmanager has identified the UK as a key growth market in the coming years and during its extended visit to the UK in March it will be working with ICON to recruit more reseller partners.”

For more information

Contact : info@icon-plc.co.uk

Visit : <http://www.icon-plc.co.uk/MESSAGEmanager/index.htm>

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About ICON

“Independent Computer Owners Network PLC” has more than 15 years experience of supplying and supporting communications based IT applications. Today it is a leading UK distributor of Vertical IP-PBX solutions, Polycom KIRK DECT mobility solutions, TalkSwitch a small business analogue/IP- PBX, the unified messaging solution from MESSAGEmanager and uMobility the fixed mobile convergence solution for large and small business.

ICON covers England, Scotland, Wales, and N Ireland through a network of dealers. It has helped its dealers provide converged IT and communications solutions into many of the UK's best known FTSE companies. For more information visit the icon web site www.icon-plc.co.uk.

About MESSAGEmanager

MESSAGEmanager Solutions is a developer and integrator of intelligent messaging and communication solutions that unite telephony and information technology in a way that embraces an organisation's availability, customer service and efficiency. MESSAGEmanager is a versatile fax, SMS, email and TELEX messaging solution for the SME and enterprise organisation. For more information visit www.mmanager.com